

CLIENT PROJECT EXAMPLES

MAGGIANO'S LITTLE ITALY RESTAURANT

Marketing for the St. Louis Grand Opening and Ongoing Support

COMMUNITY RELATIONS Coordinated pre-opening events to benefit Cardinals Care, the St. Louis Rams Foundation and Focus St. Louis.







MAGGIANO'S

FOR: Maggiano's Little Italy®

CONTACT:

Sheri Chorlins Group C Marketing 314.993.3933 SheriC@GroupCmarketing.com

FOR IMMEDIATE RELEASE

Maggiano's Little Italy
Opens its First Missouri Location in St. Louis

ST. LOUIS, restaurants, Boulevard-, Parkway in

Reminiscen between all authentic po restaurant l

"We've bee the perfect s tremendous exceptional food in a fu and corpord

Executive of been part of nearly twen where he p will be lead

Maggiano's with Rosem Potatoes, A signature d Cake and N known.

Maggiano restaurant banquet fa corporate e

MAGGIANO'S



Eric Kolk
Executive Chef
Maggiano's Little Italy, St. Louis (Richmond Heights)

Renovened for its authentic, made-from-scratch food and old-world Italian theme, Maggiano's Little Italy opened its first Missouri location at The Boulevard-Saint Louis in September, 2005. Overseeing the kitchen at Maggiano's-St. Louis is Executive Chef Eric Kolk.

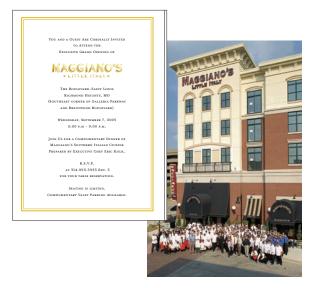
A native of Buffalo, New York, Eric has been in the restaurant and hospitality industry for nearly twenty years. He attended the Art Institute of Colorado and has worked in some of the finest restaurants and upscale hotels such as the Regal Hotel in Boulder, Colorado. In addition to his wide range of cultinary skills, Eric is a classically-trained saucier who specializes in soups and sauces. He will be leading a staff of 80 culilnarians.

Eric is thrilled to be a part of the St. Louis location because of the city's rich Italian history. He notes, "St Louisans know great Italian food, and we're excited to bring Maggiano's concept to the area."

Eric joined the Maggiano's family in early2001 and continues to be impressed by the restaurant's commitment to quality and freshness. Ask him and he'll tell you how proud he is to have such a small freezer space. "There's no need for it since everything is made from scratch," Eric says.

When away from the kitchen, Eric relaxes by spending time with his wife Christina and baby daughter Natasha. He also enjoys the outdoors where he can be found biking, golfing or fishing.

PUBLICITY Drafted all press materials and managed media relations campaigns which yielded significant television coverage on Channels 2 and 5; extensive print coverage in the St. Louis Post-Dispatch and Suburban Journals and radio coverage including 101.1 FM.



EVENT MANAGEMENT

For pre-grand opening VIP event, developed 1,000-person guest list, coordinated mailing, managed reservation process, executed event check-in process and took part in guest relations.



TRADE PARTNERSHIP Facilitated

partnership arrangement with the St. Louis Rams in which Maggiano's gave the Rams gift certificates for suite holders in return for promotion during the home games – inside the suites and in Rams publications.